

WORK EXPERIENCE

AMAZON

SAN JOSE, COSTA RICA

MBA INTERN

May 2022 – Sep 2022

- Identify critical value-adding activities, bottlenecks, and opportunities for optimization and created an action plan for operations managers to improve the quality and productivity of a team of 1400+ associates.

OLX Group

BERLIN, GERMANY

Product Manager

Jan 2020 – Aug 2021

- Build from scratch (from ideation to market) the product to enable the transition from pure classifieds to a marketplace model, by facilitating safe and convenient payments between buyers, sellers and OLX, as well as KYC/AML. I was part of the Global Monetisation & Payments group at OLX, working on new initiatives and revenue streams in Europe, Southeast Asia and South America.
- Developed and executed a comprehensive product strategy utilizing machine learning models, resulting in a 40% reduction in manual effort for moderators.
- Responsible for global digital transformation and process standardisation across OLX Safety Team.

Lead Product Analyst

Oct 2019- Jan 2020

- Reduce Violations Exposure Rate from 2% to 1.2% and 45% of the phishing tickets
- Pay and ship seller segmentation to reduce the order expiration rate to below 5% and customer service tickets by 21%

MERITAGE HOMES

SCOTTSDALE, USA

Data Science Consultant

Aug 2018 – Oct 2019

- Implemented Geographic clustering using k-means and elbow method to define submarket boundaries based on home pricing, demand, supply, and demographics for the Phoenix market. Ranked submarkets by their desirability based on a variety of factors for new land acquisitions.
- Eliminated data anomalies on Alteryx and built a user interactive visualization in Power BI for easier consumption of results and insight visibility for Market Research & Strategy team

DELL TECHNOLOGIES

BANGALORE, INDIA

Senior Business Analyst

Feb 2017 – July 2018

- Leveraged social media data analysis to identify potential features for the next iteration of latitude laptops, driving customer-centric product development and enhancing market competitiveness.
- Led a 6 membered team of analysts, data engineers as a product owner. Built a revenue forecasting model, KPI dashboards for strategy team on multiple product lines to help modify pricing strategies and reduce variance

Business Analyst

June 2016 – Jan 2017

- Successfully implemented multiple self-serving analytics dashboards using tableau, power BI by aggregating data from various sources
- Built automated one touch processes; ETL and reporting to highlight bottlenecks and improve operational efficiency for Dell's North America supply chain

GOLDMAN SACHS

BANGALORE, INDIA

Intern

May 2015 – Dec 2015

- Strategized the data centralization for the operations division by integrating four databases benefitting 236 employees across 11 offices.
- Prepared a detailed analysis on all the volume/outstanding and regulatory reports sent out by Confirmation teams and created robust metrics to help streamline the reports using SQL and Alteryx

EDUCATION

IESE BUSINESS SCHOOL

BARCELONA, SPAIN

Master of Business Administration

Aug 2021-Jun 2023

W.P. CAREY SCHOOL OF BUSINESS

TEMPE, USA

Master's in business Analytics

Aug 2018-May 2019

BITS PILANI

HYDERABAD, INDIA

Bachelor's in chemical engineering/Master's in Biological Sciences

Aug 2011-May 2016

SKILLS

SQL, Power BI, Tableau, Excel, Basic Python. Competencies-Strategic Planning, Process Improvement, Product & Program Management, cross functional leadership and stakeholder management, Analytics, Data science, Project & Operations Management

LEADERSHIP EXPERIENCE

- Additional internships-As a UX designer at Centrifuge (Blockchain startup) helped with feature prioritization, mockups, prototypes, wireframes. At Edplus, an edtech segment of ASU, used analytics to improve the learning process of students.
- Extracurricular involvement-Student council member at Bits Pilani for 2 years during my undergraduate where I was the student point of contact for 800+ people, leadership team at Arizona state facilitating engagement and collaboration amongst students and faculty. Community development and client relations manager at AIESEC helping students get out of their comfort zone and explore different cultures. Initiated and charted new toastmasters club offering education in public speaking and leadership.
- Volunteer work-Coached 12 girls in science and English to help them clear high school, organized and conducted a stem outreach program to 500+ students creating awareness on the field and opportunities available.
- Hobbies-Practiced kuchipudi, an Indian classical dance form for 12 years winning 5 regional competitions.